

U.S. car and light-truck sales by make – June 2006 (Ranked by total sales)

Make	Car 2006	Car 2005	2006 share	2005 share	Percent change	Truck 2006	Truck 2005	2006 share	2005 share	Percent change	Total 2006	Total 2005	2006 share	2005 share	Percent change
Chevrolet	96,016	76,673	12.8	10.5	25.2	145,790	248,348	19.4	26.1	-41.3	241,806	325,021	16.1	19.4	-25.6
Ford Division	81,589	73,911	10.9	10.1	10.7	143,812	165,843	19.0	17.8	-15.3	224,671	242,544	15.0	14.5	-7.4
Toyota Division	101,932	83,896	13.6	11.5	21.5	77,563	72,077	10.3	7.6	7.6	179,495	155,973	12.0	9.3	15.1
Honda Division	63,440	59,296	8.5	8.2	7.0	47,902	48,376	6.4	5.1	-1.0	111,342	107,672	7.4	6.4	3.4
Dodge	25,821	33,505	3.4	4.6	-22.9	70,664	74,492	9.4	7.8	-5.1	96,485	107,997	6.4	6.4	-10.7
Nissan Division	31,705	42,415	4.2	5.8	-25.3	34,149	38,743	4.5	4.1	-11.9	65,854	81,158	4.4	4.8	-18.9
Chrysler Division	25,526	33,301	3.4	4.6	-23.3	26,460	32,293	3.5	3.4	-18.1	51,986	65,594	3.5	3.9	-20.7
GMC	—	—	—	—	—	44,843	85,122	6.0	9.0	-47.3	44,843	85,122	3.0	5.1	-47.3
Hyundai division	31,368	28,484	4.2	3.9	10.1	13,140	14,567	1.7	1.5	-9.8	44,508	43,051	3.0	2.6	3.4
Pontiac	35,783	33,365	4.8	4.6	7.2	5,332	3,300	0.7	0.3	61.6	41,115	36,665	2.7	2.2	12.1
Jeep	—	—	—	—	—	37,475	46,441	5.0	4.9	-19.3	37,475	46,441	2.5	2.8	-19.3
Lexus	15,842	12,820	2.1	1.8	23.6	11,844	13,223	1.6	1.4	-10.4	27,686	26,043	1.8	1.6	6.3
Kia	15,737	14,487	2.1	2.0	8.6	11,608	12,008	1.6	1.3	-7.2	27,345	27,095	1.8	1.6	1.3
BMW division	19,695	17,456	2.6	2.4	12.8	4,484	5,936	0.6	0.6	-24.5	24,179	23,392	1.6	1.4	3.4
Saturn	12,758	10,494	1.7	1.4	21.6	11,032	13,124	1.5	1.4	-15.9	23,790	23,618	1.6	1.4	0.7
Buick	18,252	26,774	2.4	3.7	-31.8	5,486	10,672	0.7	1.1	-48.6	23,738	37,446	1.6	2.2	-36.6
Mazda	17,147	16,129	2.3	2.2	6.3	6,580	5,934	0.9	0.6	19.9	23,727	22,063	1.6	1.3	21.5
Cadillac	15,074	20,989	2.0	2.9	-28.2	8,191	8,455	1.1	0.9	-3.1	23,265	29,444	1.6	1.8	-21.0
Mercedes-Benz	14,534	14,660	1.9	2.0	-0.9	6,283	3,598	0.8	0.4	74.6	20,817	18,258	1.4	1.1	14.0
Volkswagen division	19,400	17,364	2.6	2.4	11.7	721	1,707	0.1	0.2	-57.8	20,121	19,071	1.3	1.1	5.5
Subaru	16,601	16,406	2.2	2.3	1.2	1,875	1,540	0.2	0.2	21.8	18,476	17,946	1.2	1.1	3.0
Mercury	10,206	10,252	1.4	1.4	-0.4	6,464	6,143	0.9	0.6	5.2	16,670	16,395	1.1	1.0	1.7
Scion	15,837	12,839	2.1	1.8	23.2	—	—	—	—	—	15,837	12,839	1.1	0.8	23.2
Acura	11,568	12,947	1.5	1.8	-10.7	3,539	5,797	0.5	0.6	-39.0	15,107	18,744	1.0	1.2	-27.4
Volvo	8,491	8,647	1.1	1.2	-1.8	2,376	3,619	0.3	0.4	-34.3	10,867	12,266	0.7	0.7	-11.4
Mitsubishi	7,051	7,208	0.9	1.0	-2.2	2,953	3,413	0.4	0.4	-13.5	10,004	10,621	0.7	0.6	-5.8
Lincoln	6,430	6,475	0.9	0.9	-0.7	3,180	4,333	0.4	0.5	-26.6	9,610	10,808	0.6	0.6	-11.1
Suzuki	6,060	6,228	0.8	0.9	-2.7	3,456	1,221	0.5	0.1	183.0	9,516	7,449	0.6	0.4	27.7
Infiniti	5,421	8,034	0.9	1.1	-11.1	2,823	4,039	0.4	0.4	-18.4	8,244	11,223	0.6	0.7	-20.0
Audi	6,729	7,209	0.9	1.0	-6.7	1,310	—	0.2	—	—	8,039	7,209	0.5	0.4	11.5
Hummer	—	—	—	—	—	5,661	6,754	0.8	0.7	-16.2	5,661	6,754	0.4	0.4	-16.2
Land Rover	—	—	—	—	—	3,847	3,414	0.5	0.4	12.7	3,847	3,414	0.3	0.2	12.7
Mini	3,556	3,607	0.5	0.5	-1.4	—	—	—	—	—	3,556	3,607	0.2	0.2	-1.4
Saab	2,755	6,298	0.4	0.9	-56.3	540	316	0.0	0.0	70.9	3,295	6,614	0.2	0.4	-50.2
Porsche	2,115	1,408	0.3	0.2	50.2	756	1,143	0.1	0.1	-33.9	2,871	2,551	0.2	0.2	12.5
Jaguar	2,160	2,888	0.3	0.4	-25.2	—	—	—	—	—	2,160	2,888	0.1	0.2	-25.2
Isuzu	—	—	—	—	—	745	1,289	0.1	0.1	-42.2	745	1,289	0.0	0.1	-42.2
Bentley	270	220	0.0	0.0	22.7	—	—	—	—	—	270	220	0.0	0.0	22.7
Aston Martin*	37	41	0.0	0.0	-9.8	—	—	—	—	—	37	41	0.0	0.0	-9.8
Rolls-Royce*	28	31	0.0	0.0	-9.7	—	—	—	—	—	28	31	0.0	0.0	-9.7
Maybach*	10	12	0.0	0.0	-16.7	—	—	—	—	—	10	12	0.0	0.0	-16.7
Oldsmobile	—	125	—	—	—	—	20	—	—	—	—	145	—	—	—
Other**	585	592	0.0	0.0	-1.2	—	—	—	—	—	585	592	0.0	0.0	-1.2
TOTAL	748,529	727,356	100.0	100.0	2.9	752,308	950,390	100.0	100.0	-20.8	1,500,837	1,677,746	100.0	100.0	-10.5
Made in North America***	523,841	519,681	70.0	71.4	0.8	641,301	849,207	85.2	89.4	-24.5	1,165,142	1,368,888	77.6	81.6	-14.9
Made in Japan	108,992	81,453	14.6	11.2	33.8	72,507	60,765	9.6	6.4	19.3	181,499	142,218	12.1	8.5	27.6
Made in Europe	66,720	67,981	8.9	9.3	-1.9	11,453	13,243	1.5	1.4	-13.5	78,173	81,224	5.2	4.8	-3.8
Made in Korea	47,754	56,775	6.4	7.8	-15.3	28,465	40,545	3.8	4.3	-12.5	76,219	97,319	5.1	5.8	-9.5
Total traditional Big 3¹	327,455	325,654	43.7	44.8	0.6	513,660	708,340	68.3	74.5	-27.5	841,115	1,033,994	56.0	61.6	-18.8
Total Japan²	293,604	278,298	39.2	38.3	5.5	193,485	195,142	25.7	20.5	-0.8	487,089	473,440	32.5	28.2	2.9
Total Europe³	80,365	80,433	10.7	11.1	-0.1	20,317	19,733	2.7	2.1	3.0	100,682	100,166	6.7	6.0	0.5
Total Korea⁴	47,105	42,971	6.3	5.9	9.6	24,846	27,175	3.3	2.9	-8.6	71,951	70,146	4.8	4.2	2.6
General Motors	180,638	174,718	24.1	24.0	3.4	226,875	376,111	30.2	38.6	-39.7	407,513	550,829	27.2	32.8	-26.0
Ford Motor Co.	108,913	102,004	14.6	14.0	6.8	158,949	186,352	21.1	19.6	-14.7	267,862	288,356	17.8	17.1	-7.1
Toyota Motor Sales U.S.A.	133,611	109,575	17.8	15.1	21.9	89,407	85,300	11.9	9.0	4.8	223,018	194,875	14.9	11.6	14.4
DaimlerChrysler	65,891	81,478	8.8	11.2	-19.1	140,882	156,824	18.7	16.5	-10.2	260,773	238,302	13.8	14.2	-13.2
American Honda Motor Co.	75,008	72,243	10.0	9.9	3.8	51,441	54,173	6.8	5.7	-15.0	126,449	126,416	8.4	7.5	0.0
Nissan North America	38,126	51,160	5.1	6.9	-24.5	37,028	42,272	4.9	4.4	-10.2	75,154	92,781	5.0	5.5	-19.0
Hyundai-Kia Automotive	42,915	42,971	6.3	5.9	8.6	24,846	27,175	3.3	2.9	-6.8	71,951	70,146	4.8	4.2	2.6
Volkswagen of America	26,399	24,793	3.5	3.4	6.5	2,031	1,707	0.3	0.2	19.0	28,430	26,500	1.9	1.6	7.3
BMW	23,279	21,094	3.1	2.9	10.4	4,484	5,936	0.6	0.6	-24.5	27,763	27,030	1.8	1.6	2.7
Made by Japan†	288,834	275,926	38.6	37.9	4.7	162,319	160,629	21.6	16.9	1.1	451,153	436,555	30.1	26.0	3.3

U.S. car and light-truck sales by make – 6 months 2006 (Ranked by total sales)

Make	Car 2006	Car 2005	2006 share	2005 share	Percent change	Truck 2006	Truck 2005	2006 share	2005 share	Percent change	Total 2006	Total 2005	2006 share	2005 share	Percent change
Ford division	444,229	408,241	10.7	10.2	8.8	839,491	932,209	19.9	20.4	-9.9	1,283,720	1,340,450	15.3	15.6	-4.2
Chevrolet	471,746	457,512	11.3	11.4	3.1	750,446	941,765	17.8	20.6	-20.3	1,222,192	1,399,277	14.6	16.3	-12.7
Toyota Division	531,724	491,657	12.8	12.2	6.1	455,337	405,545	10.8	9.9	12.3	987,061	897,202	11.8	10.5	10.0
Honda Division	360,060	321,379	8.7	8.0	12.0	284,866	266,040	6.8	5.8	7.1	644,926	587,419	7.7	6.8	9.8
Dodge	190,400	164,430	4.6	4.1	15.8	398,697	448,102	9.5	9.8	-11.0	589,097	612,532	7.0	7.1	-3.8
Nissan Division	228,215	244,891	5.5	6.1	-6.8	225,662	231,406	5.3	5.1	-2.5	453,877	476,297	5.4	5.6	-4.7
Chrysler Division	191,178	198,984	4.6	5.0	-3.9	131,355	145,400	3.1	3.2	-9.7	322,533	344,384	3.9	4.0	-6.3
Hyundai division	180,540	156,391	4.3	3.9	15.4	53,495	68,046	1.3	1.5	-21.4	234,035	224,437	2.8	2.6	4.3
GMC	-	-	-	-	-	220,129	293,023	5.2	6.2	-24.9	220,129	293,023	2.6	3.4	-24.9
Jeep	-	-	-	-	-	217,916	230,969	5.2	5.1	-5.7	217,916	230,969	2.6	2.7	-5.7
Pontiac	170,107	198,802	4.1	4.9	-14.4	33,830	14,843	0.8	0.3	127.9	203,937	213,645	2.4	2.5	-4.5
Lexus	82,831	68,092	2.0	1.7	21.6	67,910	73,914	1.6	1.6	-8.1	150,741	142,006	1.8	1.7	6.2
Kia	73,778	78,716	1.8	2.0	-6.3	72,800	64,370	1.7	1.4	13.1	146,578	143,086	1.8	1.7	2.4
Mazda	103,800	101,261	2.5	2.5	2.5	36,904	33,727	0.9	0.7	9.4	140,704	134,988	1.7	1.6	4.2
BMW division	107,651	90,597	2.6	2.3	18.8	29,569	32,267	0.7	0.7	-8.4	137,220	122,864	1.6	1.4	11.7
Volvo	83,707	90,216	2.0	2.1	-5.7	41,409	49,576	1.0	1.1	-16.5	125,116	140,792	1.5	1.6	-9.3
Volkswagen division	110,417	88,004	2.7	2.2	25.5	5,628	8,696	0.1	0.2	-35.3	116,045	96,704	1.4	1.1	20.0
Mercedes-Benz	85,485	83,804	2.1	2.1	2.0	29,540	14,926	0.7	0.3	97.9	115,025	98,730	1.4	1.2	16.5
Cadillac	72,480	83,288	1.7	2.1	-13.0	38,140	38,312	0.9	0.8	-0.4	110,620	121,600	1.3	1.4	-9.0
Saturn	53,501	53,568	1.3	1.3	-0.1	49,960	50,886	1.2	1.1	-1.8	103,461	104,454	1.2	1.2	-1.0
Mercury	64,064	66,893	1.5	1.7	-1.2	37,185	38,021	0.9	1.0	-12.2	101,249	104,912	1.1	1.2	-3.5
Infiniti	75,021	75,647	1.7	1.9	-4.8	24,280	29,288	0.6	0.6	-17.7	99,301	104,945	1.1	1.2	-1.2
Subaru	82,920	91,180	2.1	2.3	-5.8	10,106	2,123	0.2	0.0	376.0	96,026	93,303	1.1	1.1	2.9
Scion	55,240	74,862	2.1	1.9	14.5	-	-	-	-	-	85,740	74,862	1.0	0.9	14.5
Lincoln	43,512	36,888	1.0	0.9	18.0	20,516	25,587	0.5	0.6	-19.8	64,028	62,475	0.8	0.7	2.5
Volvo	43,171	47,676	1.0	1.2	-18.4	15,921	18,265	0.4	0.4	-12.8	59,092	65,947	0.7	0.8	-10.4
Nissan	40,717	46,583	1.0	1.2	-12.6	17,544	19,168	0.4	0.5	-20.0	58,261	65,757	0.8	0.9	-12.9
Infiniti	41,459	45,855	1.0	1.1	-9.4	16,342	20,572	0.4	0.5	-20.6	57,891	66,427	0.7	0.8	-12.2
Suzuki	33,442	28,589	0.8	0.7	17.0	23,517	13,425	0.6	0.3	75.2	56,959	42,014	0.7	0.5	35.6
Audi	39,145	37,701	0.9	0.9	3.8	1,310	-	-	-	-	40,455	37,701	0.5	0.4	7.3
Hummer	-	-	-	-	-	32,795	17,368	0.8	0.4	88.8	32,795	17,368	0.4	0.2	88.8
Isuzu Rover	-	-	-	-	-	22,863	17,873	0.5	0.2	27.9	22,863	17,873	0.3	0.2	37.0
Mini	20,026	21,979	0.5	0.5	-8.9	-	-	-	-	-	20,026	21,979	0.2	0.3	-8.9
Porsche	12,896	9,551	0.3	0.2	35.0	5,705	6,575	0.1	0.1	-13.2	18,601	16,126	0.2	0.2	15.3
Saab	14,783	20,605	0.4	0.5	-28.3	2,908	363	0.0	0.0	701.1	17,691	20,968	0.2	0.2	-15.6
Jaguar	11,649	17,162	0.3	0.4	-32.1	-	-	-	-	-	11,649	17,162	0.1	0.2	-32.1
Isuzu	-	-	-	-	-	4,718	7,599	0.1	0.2	-37.9	4,718	7,599	0.1	0.1	37.0
Bentley	1,990	1,710	0.0	0.0	16.4	-	-	-	-	-	1,990	1,710	0.0	0.0	16.4
Aston Martin*	222	246	0.0	0.0	-9.8	-	-	-	-	-	222	246	0.0	0.0	-9.8
Rolls-Royce*	168	186	0.0	0.0	-9.7	-	-	-	-	-	168	186	0.0	0.0	-9.7
Oldsmobile	67	1,074	0.0	0.0	-93.7	29	368	0.0	0.0	-92.1	96	1,432	0.0	0.0	-93.3
Maybach*	70	80	0.0	0.0	-16.7	-	-	-	-	-	70	80	0.0	0.0	-16.7
Other**	3,400	3,160	0.0	0.0	7.3	-	-	-	-	-	3,400	3,170	0.0	0.0	7.3
TOTAL	4,156,391	4,016,521	100.0	100.0	3.5	4,218,923	4,560,624	100.0	100.0	-7.5	8,375,314	8,577,145	100.0	100.0	-2.4
Made in North America**	2,974,647	2,874,728	71.6	71.6	3.5	3,598,502	4,004,105	85.3	87.8	-10.1	6,573,149	6,878,833	78.5	80.2	-4.4
Made in Japan	565,131	510,336	13.6	12.7	10.7	421,230	421,230	10.0	9.2	0.0	986,361	931,566	11.8	10.9	5.9
Made in Europe	379,109	365,194	9.1	9.1	3.8	67,651	68,393	1.6	1.5	-1.1	446,760	433,587	5.3	5.1	3.0
Made in Korea	231,966	294,601	5.6	7.3	-21.3	126,295	132,416	3.0	2.9	-4.6	358,261	427,017	4.3	5.0	-16.1
Total traditonal Big 16	1,784,991	1,768,948	42.9	44.0	0.9	2,811,898	3,226,429	66.6	70.7	-12.8	4,996,889	4,995,377	54.9	58.2	-8.0
Total Europe	1,366,019	1,358,811	32.8	33.6	-4.8	1,167,278	1,167,278	27.4	27.4	0.0	2,533,296	2,526,089	30.3	31.0	-2.8
Total Korea*	451,063	422,468	10.9	10.5	6.8	113,444	98,982	2.7	2.2	14.6	564,507	521,430	6.7	6.1	8.3
Total Korea*	254,318	235,107	6.1	5.9	8.2	126,295	132,416	3.0	2.9	-4.6	380,613	367,523	4.5	4.3	3.6
General Motors	806,391	914,117	20.0	22.8	-5.2	1,169,646	1,406,504	27.7	30.8	-16.8	2,036,037	2,320,621	24.3	27.1	-12.3
Ford Motor Co.	686,847	577,106	14.6	14.4	5.2	935,976	1,031,953	22.2	22.6	-9.3	1,542,823	1,609,059	18.4	18.8	-4.1
Chrysler	467,123	447,291	11.2	11.1	4.3	481,508	479,331	11.4	11.4	-0.4	948,631	926,622	11.3	11.4	-1.3
Toyota Motor Sales U.S.A.	700,295	634,611	16.8	15.8	10.4	523,247	479,439	12.4	10.5	9.1	1,223,542	1,114,076	14.6	13.0	9.8
American Honda Motor Co.	430,821	397,026	10.4	9.9	8.8	309,146	295,358	7.3	6.5	4.7	741,227	692,604	8.9	8.1	7.1
Nissan North America	269,764	290,746	6.5	7.2	-7.2	242,294	251,978	5.7	5.5	-4.0	511,768	542,723	6.1	6.3	-5.7
Hyundai-Kia Automotive	254,318	235,107	6.1	5.9	8.2	126,295	132,416	3.0	2.9	-4.6	380,613	367,523	4.5	4.3	3.6
Volkswagen of America	127,845	127,433	3.1	3.2	-0.9	126,038	126,095	0.7	0.7	-0.4	253,883	253,528	3.1	3.1	0.1
BMW	127,845	112,762	3.1	2.8	13.4	29,569	32,267	0.7	0.7	-8.4	157,414	145,029	1.9	1.7	8.5
Made in U.S.A.	1,653,356	1,618,744	39.8	40.3	-2.1	922,360	983,893	23.0	21.6	-1.2	2,625,716	2,602,637	31.4	30.3	0.9