

# U.S. light-vehicle sales by nameplate, June & 6 months 2006

Vehicles are domestic unless noted.

continued on next page

|                               | June 2006 | June 2006 | 6 mos. 2006 | 6 mos. 2006 | June 2006                  | June 2006 | 6 mos. 2006 | 6 mos. 2006 |
|-------------------------------|-----------|-----------|-------------|-------------|----------------------------|-----------|-------------|-------------|
| 3 series (I)                  | 10,561    | 9,582     | 60,356      | 48,953      | 16,670                     | 16,395    | 101,249     | 104,914     |
| 5 series (I)                  | 5,199     | 4,183     | 27,835      | 23,384      | 16,636                     | 16,727    | 107,575     | 103,781     |
| 6 series (I)                  | 863       | 826       | 4,861       | 5,021       | 9,644                      | 10,476    | 57,701      | 63,608      |
| 7 series (I)                  | 1,437     | 1,771     | 9,523       | 7,893       | 26,280                     | 27,203    | 165,277     | 167,389     |
| Z4                            | 1,633     | 1,090     | 5,072       | 5,335       | 1,988                      | 2,185     | 12,244      | 12,897      |
| Z8 (I)                        | 2         | 4         | 11          | 11          | 50 series (I)              | 351       | 470         | 2,926       |
| BMW division car (D)          | 1,633     | 1,090     | 5,072       | 5,335       | 60 series (I)              | 2,872     | 2,684       | 13,773      |
| BMW division car (I)          | 18,062    | 16,366    | 102,579     | 85,262      | 70 series (I)              | 2,401     | 2,436       | 10,750      |
| Total BMW division car        | 19,695    | 17,456    | 107,651     | 90,597      | 80 series (I)              | 879       | 872         | 4,311       |
| X3 (I)                        | 3,278     | 3,727     | 15,927      | 10,351      | Volvo XC90 truck (I)       | 2,376     | 3,619       | 15,321      |
| X5                            | 2,077     | 2,658     | 13,642      | 15,916      | Total Volvo (I)            | 10,867    | 12,266      | 59,092      |
| Total BMW division truck      | 4,484     | 5,396     | 29,569      | 32,267      | Ford Motor Co. domestic    | 250,951   | 269,747     | 1,448,997   |
| Total BMW division            | 24,179    | 22,852    | 137,220     | 122,864     | Ford Motor Co. import      | 16,511    | 18,609      | 93,826      |
| Mini Cooper/convertible (I)   | 1,562     | 1,548     | 7,730       | 7,131       | Total Ford Motor Co. car   | 108,913   | 102,004     | 606,947     |
| Mini Cooper S/convertible (I) | 1,994     | 2,059     | 12,244      | 11,547      | FORD MOTOR CO. truck       | 158,949   | 186,352     | 935,976     |
| Mini Mini car (I)             | 3,556     | 3,607     | 20,026      | 21,979      | 267,862                    | 288,356   | 1,542,823   | 1,609,059   |
| Rolls-Royce car (I)           | 28        | 31        | 168         | 186         | Century                    | 9         | 828         | 74          |
| BMW domestic                  | 3,710     | 3,748     | 21,174      | 21,251      | LaCrosse                   | 7,423     | 10,694      | 34,533      |
| BMW import                    | 24,053    | 23,282    | 138,700     | 121,778     | LeSabre                    | 130       | 15,203      | 1,917       |
| Total BMW car                 | 23,279    | 21,994    | 127,645     | 112,762     | Lucerne                    | 10,690    | -           | 47,123      |
| Total BMW truck               | 4,484     | 5,396     | 29,569      | 32,267      | Park Avenue                | -         | 223         | 30          |
| BMW                           | 27,763    | 27,390    | 157,414     | 145,029     | Reptar                     | -         | 20          | 1,916       |
| Cadillac                      | 364       | 1,526     | 5,221       | 7,650       | Total Buick car            | 18,252    | 26,774      | 83,707      |
| Crossfire (I)                 | 14,693    | 11,727    | 70,153      | 65,548      | Rainier                    | 1,057     | 1,955       | 8,218       |
| PT Cruiser                    | 1,329     | 8,544     | 42,669      | 52,005      | Rendezvous                 | 3,099     | 6,303       | 26,522      |
| Sebring                       | 1,329     | 8,544     | 42,669      | 52,005      | Terraza                    | 1,330     | 2,414       | 6,669       |
| 300                           | 2,182     | 11,504    | 73,151      | 73,571      | Total truck                | 23,738    | 37,446      | 125,116     |
| Chrysler Division car (D)     | 25,821    | 33,301    | 191,178     | 198,984     | CTS                        | 6,267     | 7,340       | 29,049      |
| Chrysler Division car (I)     | 364       | 1,526     | 5,221       | 7,650       | DeVille                    | 56        | 9,449       | 609         |
| Total Chrysler Division car   | 25,821    | 33,301    | 191,178     | 198,984     | Seville                    | 5,879     | -           | 3           |
| Pacific                       | 6,516     | 10,005    | 42,468      | 44,762      | STS                        | 2,565     | 3,719       | 12,449      |
| Town & Country                | 19,344    | 22,289    | 109,638     | 104,760     | XLR                        | 307       | 478         | 1,813       |
| Total Chrysler Division truck | 26,480    | 32,293    | 131,355     | 145,400     | Total Cadillac car         | 18,074    | 20,989      | 72,480      |
| Total Chrysler Division       | 51,986    | 65,594    | 322,533     | 344,384     | Escalade                   | 10,814    | 15,874      | 51,084      |
| Caliber                       | 12,098    | -         | 43,694      | -           | Escalade EXT               | 2,085     | 1,839       | 5,341       |
| Charger                       | 9,710     | 4,354     | 59,005      | 6,195       | Escalade ESV               | 543       | 1,082       | 2,209       |
| Intrepid                      | 2,281     | 4,464     | 22,013      | 31,007      | SRX                        | 2,489     | 1,891       | 11,716      |
| Magnum                        | 848       | 13,813    | 66,947      | 60,190      | Total Cadillac truck       | 23,265    | 29,444      | 110,820     |
| Neon                          | 778       | 10,711    | 48,564      | 60,190      | Aveo (I)                   | 7,426     | 9,058       | 28,526      |
| Viper                         | 106       | 783       | 3,763       | 3,763       | Cavalier                   | 17        | 492         | 70          |
| Total Dodge car               | 25,821    | 33,301    | 191,178     | 198,984     | Cobalt                     | 5         | 5           | 5           |
| Caravan/Grand Caravan         | 21,937    | 22,459    | 125,813     | 126,270     | Corvette                   | 26,939    | 27,444      | 119,952     |
| Dakota                        | 7,120     | 8,044     | 40,497      | 55,549      | HHR                        | 2,938     | 2,417       | 19,063      |
| Durango                       | 7,366     | 9,678     | 38,871      | 62,147      | Impala                     | 9,503     | -           | 51,990      |
| Ram pickup                    | 32,375    | 32,825    | 183,174     | 195,919     | Monte Carlo                | 10,909    | 17,217      | 65,739      |
| Ram van                       | -         | -         | -           | 326         | Express/G van              | 13,431    | 13,259      | 65,946      |
| Sprinter van                  | 1,866     | 1,484     | 10,342      | 7,891       | S10                        | -         | 1           | 4           |
| Total Dodge truck             | 70,664    | 74,492    | 398,697     | 448,102     | Silverado                  | 58,791    | 109,359     | 317,169     |
| Total Dodge                   | 96,485    | 107,997   | 599,877     | 612,532     | Subaru                     | 3,072     | 773         | 3,558       |
| Commander                     | 6,958     | 39,674    | 197,534     | 197,534     | Subaru                     | 7,417     | 12,482      | 34,253      |
| Grand Cherokee                | 10,688    | 23,944    | 72,871      | 107,534     | Tahoe                      | 13,473    | 25,062      | 84,933      |
| Liberty                       | 12,155    | 14,160    | 70,106      | 82,984      | Tracker                    | 20,261    | 30,532      | 92,012      |
| Wrangler                      | 5,674     | 8,337     | 35,265      | 40,451      | TrailBlazer                | 6,899     | 7,729       | 28,505      |
| Total Jeep truck              | 37,475    | 46,491    | 230,969     | 230,969     | Uplander                   | 17        | 616         | 165         |
| Chrysler group car (D)        | 50,983    | 65,280    | 376,357     | 355,764     | Venture                    | 17        | 616         | 165         |
| Chrysler group car (I)        | 364       | 1,526     | 5,221       | 7,650       | Total Chevrolet truck      | 145,790   | 248,348     | 750,446     |
| Total Chrysler group car      | 51,347    | 66,806    | 381,578     | 363,414     | Chevrolet (I)              | 234,380   | 315,363     | 1,193,666   |
| Total Chrysler group truck    | 134,599   | 153,226   | 747,968     | 824,471     | Chevrolet (I)              | 9,058     | 28,226      | 95,245      |
| Total Chrysler group          | 185,946   | 220,032   | 1,129,546   | 1,187,885   | Total Chevrolet            | 241,806   | 325,021     | 1,222,192   |
| Maybach car (I)               | 10        | 12        | 60          | 72          | Canyon                     | 2,399     | 5,416       | 11,024      |
| C class (I)                   | 4,250     | 4,605     | 22,596      | 25,929      | Envoy                      | 7,361     | 16,531      | 36,994      |
| CL class (I)                  | 63        | 84        | 329         | 673         | Safari                     | 5         | 5           | 5           |
| CLK class (I)                 | 937       | 1,654     | 9,912       | 12,915      | Safari G van               | 3,095     | 3,530       | 15,090      |
| CLS class (I)                 | 715       | 1,199     | 5,498       | 8,449       | Sierra                     | 20,661    | 38,971      | 101,618     |
| E class (I)                   | 4,213     | 4,205     | 20,720      | 20,434      | Sonoma                     | -         | 2           | 34          |
| S class (I)                   | 2,407     | 1,303     | 15,584      | 7,632       | Yukon                      | 6,422     | 12,590      | 32,340      |
| SL Coupe/roadster (I)         | 1,066     | 671       | 4,675       | 4,684       | Yukon XL                   | 4,980     | 8,217       | 19,408      |
| SLR class (I)                 | 1,093     | 886       | 5,393       | 5,735       | Total GMC truck            | 44,843    | 85,122      | 220,129     |
| SLR class (I)                 | 15        | 16        | 90          | 96          | H1                         | 57        | 46          | 195         |
| Total Mercedes-Benz car (I)   | 14,534    | 14,660    | 85,485      | 83,804      | H2                         | 1,365     | 2,867       | 8,361       |
| G class (I)                   | 26        | 82        | 297         | 636         | H3                         | 3,841     | 9,239       | 4,800       |
| GL class (I)                  | 3,301     | 5,245     | 24,295      | 24,295      | Total Hummer truck         | 5,661     | 6,754       | 32,795      |
| M class                       | 2,601     | 3,516     | 14,326      | 14,290      | Oldsmobile car             | -         | 125         | 67          |
| R class                       | 1,445     | 967       | 5,672       | 5,672       | Oldsmobile truck           | -         | 20          | 29          |
| Total Mercedes-Benz truck (D) | 4,046     | 3,516     | 23,998      | 14,290      | Total Oldsmobile           | 82        | 145         | 96          |
| Total Mercedes-Benz truck (I) | 2,237     | 5,542     | 25,542      | 636         | Bonneville                 | 5         | 5           | 5           |
| Total Mercedes-Benz truck     | 6,283     | 9,058     | 49,540      | 14,926      | G5                         | 10,704    | 11,874      | 53,441      |
| Total Mercedes-Benz (D)       | 4,046     | 3,516     | 23,998      | 14,290      | G6                         | 63        | 569         | 640         |
| Total Mercedes-Benz (I)       | 16,771    | 14,742    | 91,027      | 84,440      | Grand Am                   | 10,725    | 9,524       | 48,504      |
| Total Mercedes-Benz           | 20,817    | 18,258    | 115,025     | 98,730      | GTO (I)                    | 1,221     | 1,442       | 5,537       |
| DaimlerChrysler domestic      | 1,148     | 222,022   | 1,148       | 222,022     | Solstice                   | 1,846     | -           | 11,546      |
| DaimlerChrysler import        | 17,145    | 16,280    | 96,308      | 92,162      | Sunfire                    | 68        | 1,666       | 717         |
| Total DaimlerChrysler car     | 65,891    | 81,478    | 467,123     | 447,290     | Pontiac car (D)            | 34,582    | 31,923      | 164,570     |
| Total DaimlerChrysler truck   | 140,882   | 156,824   | 777,508     | 839,397     | Pontiac car (I)            | 1,221     | 1,442       | 5,537       |
| DAIMLERCHRYSLER               | 206,773   | 238,302   | 1,244,631   | 1,286,687   | Total Pontiac car          | 35,783    | 33,365      | 170,107     |
| FERRARI car (I)               | 17        | 41        | 222         | 246         | Azttek                     | 23        | 588         | 279         |
| Auton Martin car (I)          | 37        | 41        | 222         | 246         | Montana                    | 23        | 466         | 300         |
| Crown Victoria                | 7,204     | 7,247     | 36,110      | 37,951      | Montana SV6                | 497       | 2,256       | 11,030      |
| Five Hundred                  | 9,089     | 8,646     | 48,101      | 49,138      | Torrent                    | 4,789     | -           | 22,221      |
| Focus                         | 15,637    | 15,510    | 78,098      | 95,573      | Total Pontiac truck        | 5,332     | 3,300       | 33,830      |
| Fusion                        | 13,691    | -         | 71,089      | -           | Pontiac truck (D)          | 39,894    | 35,223      | 198,400     |
| GT                            | 185       | 150       | 1,075       | 392         | Pontiac truck (I)          | 1,221     | 1,442       | 5,537       |
| Mustang                       | 15,165    | 14,470    | 87,284      | 96,011      | Total Pontiac truck        | 41,115    | 36,665      | 203,937     |
| Taurus                        | 20,418    | 26,764    | 103,705     | 119,643     | Ion                        | 11,704    | 10,043      | 50,640      |
| Thunderbird                   | 469       | 614       | 6,533       | 6,533       | S series                   | -         | 451         | 20          |
| Total Ford division car       | 81,589    | 73,701    | 444,229     | 408,241     | Sky                        | 1,054     | 294         | 1,054       |
| E-series/Club Wagon           | 4,136     | 4,049     | 18,319      | 18,858      | Total Saturn car           | 12,758    | 10,494      | 53,501      |
| E-series van                  | 11,916    | 13,016    | 78,629      | 73,928      | Relay                      | 559       | 1,886       | 3,367       |
| Escape                        | 7,292     | 12,571    | 79,280      | 79,280      | Vue                        | 10,473    | 11,238      | 46,593      |
| Escape Hybrid                 | 1,129     | 1,269     | 7,637       | 7,637       | Total Saturn truck         | 23,790    | 23,618      | 103,461     |
| Total Escape                  | 14,361    | 13,697    | 86,919      | 86,919      | 9-2 (I)                    | 1,221     | 1,442       | 5,537       |
| Excursion                     | -         | 1,670     | 965         | 7,572       | 9-3 (I)                    | 2,194     | 3,608       | 12,325      |
| Expedition                    | 6,652     | 12,652    | 41,233      | 74,651      | 9-4 (I)                    | 681       | 2,196       | 3,007       |
| Explorer                      | 28,839    | 36,642    | 134,760     | 147,754     | Total Saab car (I)         | 2,755     | 6,298       | 14,783      |
| F series                      | 65,452    | 72,485    | 400,177     | 407,754     | Saab 9-7X truck            | 540       | 316         | 2,908       |
| Freestar                      | 7,614     | 5,672     | 36,248      | 45,825      | Total Saab                 | 3,295     | 6,614       | 17,691      |
| Freestyle                     | 6,268     | 6,820     | 35,435      | 45,825      | General Motors domestic    | 39,111    | 534,051     | 1,987,191   |
| Ranger                        | 9,847     | 9,426     | 59,450      | 59,450      | General Motors import      | 11,440    | 12,498      | 62,948      |
| Total Ford division truck     | 143,082   | 168,843   | 839,491     | 932,209     | Total General Motors car   | 108,638   | 174,718     | 866,391     |
| Total Ford division           | 224,671   | 242,544   | 1,283,720   | 1,340,450   | Total General Motors truck | 226,875   | 376,111     | 1,169,846   |
| S-type (I)                    | 603       | 845       | 3,627       | 4,868       | GENERAL MOTORS             | 407,513   | 550,829     | 2,036,337   |
| X-type (I)                    | 525       | 1,154     | 2,896       | 6,587       | GM (I)                     | 3         | 17          | 45          |
| XJ (I)                        | 322       | 673       | 621         | 4,311       | RL (I)                     | 980       | 1,565       | 5,660       |
| XK (I)                        | 510       | 327       | 2,247       | 1,396       | RSX (I)                    | 1,882     | 2,034       | 10,193      |
| Total Jaguar car (I)          | 2,160     | 2,888     | 11,649      | 17,162      | TSX (I)                    | 5,541     | 6,246       | 36,297      |
| Discovery (I)                 | -         | 21        | 765         | -           | Accord (I)                 | 6,027     | 6,701       | 35,724      |
| Freelander (I)                | 1         | 139       | 292         | 765         | Accord (I)                 | 11,568    | 12,947      | 72,821      |
| LRJ (I)                       | 1,545     | 1,754     | 8,537       | 10,060      | Accord Hybrid (I)          | 5,797     | 24,290      | 104,945     |
| Range Rover (I)               | 960       | 1,446     | 5,718       | 5,664       | Accord (I)                 | 2,293     | 84          | 8,731       |
| Range Rover Sport (I)         | 1,341     | -         | 8,578       | -           | Accord Hybrid (I)          | 396       | 1,080       | 3,245       |
| Total Land Rover truck (I)    | 3,847     | 2,414     | 22,863      | 16,116      | Total Accord               | 32,587    | 32,928      | 178,116     |
| LS                            | 1,780     | 1,989     | 10,428      | 10,428      | Accord (I)                 | 3         | 17          | 45          |
| Town Car                      | 3,201     | 4,695     | 21,842      | 24,760      | Accord (I)                 | 980       | 1,565       | 5,660       |
| Zephyr                        | 2,264     | -         | 15,672      | -           | Accord (I)                 | 5,541     | 6,246       | 36,297      |
| Total Lincoln car             | 6,304     | 6,475     | 43,512      | 36,888      | Accord (I)                 | 6,027     | 6,701       | 35,724      |
| Aviator                       | 1,176     | 1,247     | 9,569       | 9,569       | Accord (I)                 | 11,568    | 12,947      | 72,821      |
| Mark LT                       | 91        | 670       | 6,500       | 7,759       | Accord (I)                 | 5,797     | 24,290      | 104,945     |
| Navigator                     | 2,206     | 2,299     | 12,255      | 13,769      | Accord (I)                 | 2,293     | 84          | 8,731       |
| Total Lincoln truck           | 3,180     | 4,333     | 20,516      | 25,587      | Accord (I)                 | 396       | 1,080       | 3,245       |
| Total Lincoln                 | 9,610     | 10,808    | 64,028      | 62,475      | Accord (I)                 | 3         | 17          | 45          |
| Grand Marquis                 | 5,132     | 6,252     | 33,546      | 38,968      |                            |           |             |             |

# U.S. light-vehicle sales – continued

|                                       | June<br>2006     | June<br>2005     | 6 mos.<br>2006   | 6 mos.<br>2005   |
|---------------------------------------|------------------|------------------|------------------|------------------|
| Quest                                 | 3,536            | 4,280            | 15,822           | 22,873           |
| Titan                                 | 5,422            | 7,655            | 38,837           | 44,048           |
| Xterra                                | 4,303            | 5,063            | 32,406           | 34,407           |
| Nissan Division truck (D)             | 27,532           | 32,255           | 182,304          | 193,201          |
| Nissan Division truck (I)             | 6,617            | 6,468            | 43,358           | 38,205           |
| Total Nissan Division truck           | 34,149           | 38,743           | 225,662          | 231,406          |
| Total Nissan Division                 | 65,854           | 81,158           | 453,877          | 476,297          |
| Nissan North America domestic         | 57,629           | 73,288           | 401,401          | 430,710          |
| Nissan North America import           | 17,325           | 19,493           | 110,367          | 112,014          |
| Total Nissan North America car        | 38,128           | 50,589           | 289,784          | 299,746          |
| Total Nissan North America truck      | 37,028           | 42,272           | 242,004          | 251,978          |
| <b>NISSAN NORTH AMERICA</b>           | <b>75,154</b>    | <b>92,781</b>    | <b>511,768</b>   | <b>542,724</b>   |
| 911 Carrera (I)                       | 623              | 589              | 3,871            | 4,898            |
| 911 Carrera 4 (I)                     | 643              | —                | 2,550            | —                |
| Carrera GT (I)                        | 5                | 19               | 59               | 173              |
| Boxster (I)                           | 433              | 800              | 2,684            | 4,480            |
| Cayman (I)                            | 411              | —                | 3,732            | —                |
| Total Porsche car (I)                 | 2,115            | 1,408            | 12,896           | 9,551            |
| Porsche Cayenne truck (I)             | 756              | 1,143            | 5,705            | 8,575            |
| <b>PORSCHE</b>                        | <b>2,871</b>     | <b>2,551</b>     | <b>18,601</b>    | <b>16,126</b>    |
| Baja                                  | 417              | 491              | 2,276            | 3,125            |
| Forester (I)                          | 3,967            | 4,114            | 25,211           | 27,236           |
| Impreza (I)                           | 3,335            | 2,971            | 17,833           | 15,711           |
| Legacy                                | 8,882            | 8,830            | 40,600           | 45,108           |
| Subaru car (D)                        | 9,299            | 9,321            | 42,876           | 48,233           |
| Subaru car (I)                        | 7,302            | 7,085            | 43,044           | 42,947           |
| Total Subaru car                      | 16,601           | 16,406           | 85,920           | 91,180           |
| Subaru SR Tribeca truck               | 1,875            | 1,540            | 10,106           | 2,123            |
| Subaru domestic                       | 11,174           | 10,861           | 52,982           | 50,356           |
| Subaru import                         | 7,302            | 7,085            | 43,044           | 42,947           |
| Total Subaru car                      | 16,601           | 16,406           | 85,920           | 91,180           |
| Total Subaru truck                    | 1,875            | 1,540            | 10,106           | 2,123            |
| <b>SUBARU</b>                         | <b>18,476</b>    | <b>17,946</b>    | <b>96,026</b>    | <b>93,303</b>    |
| Aerio (I)                             | 1,097            | 602              | 5,810            | 3,484            |
| Estimote (I)                          | —                | —                | 1                | —                |
| Forenza (I)                           | 4,772            | 4,297            | 25,883           | 19,493           |
| Verona (I)                            | 190              | 1,329            | 1,748            | 5,612            |
| Total Suzuki car (I)                  | 6,060            | 6,228            | 33,442           | 28,589           |
| Grand Vitara (I)                      | 2,514            | 356              | 14,828           | 2,545            |
| Vitara                                | 3                | 1                | 8                | 228              |
| XL-7 (I)                              | 939              | 864              | 8,681            | 10,652           |
| Suzuki truck (D)                      | 3                | 1                | 8                | 228              |
| Suzuki truck (I)                      | 3,453            | 1,220            | 23,509           | 13,197           |
| Total Suzuki truck                    | 3,456            | 1,221            | 23,517           | 13,425           |
| Suzuki domestic                       | 3                | 1                | 8                | 228              |
| Suzuki import                         | 9,513            | 7,448            | 56,951           | 41,786           |
| Total Suzuki car                      | 6,060            | 6,228            | 33,442           | 28,589           |
| Total Suzuki truck                    | 3,456            | 1,221            | 23,517           | 13,425           |
| <b>SUZUKI</b>                         | <b>9,516</b>     | <b>8,449</b>     | <b>64,959</b>    | <b>42,014</b>    |
| ES 330/350 (I)                        | 7,645            | 6,048            | 32,589           | 32,448           |
| GS 300 (I)                            | 1,771            | 2,701            | 11,349           | 12,379           |
| GS 430/450h (I)                       | 420              | 616              | 2,144            | 2,935            |
| LS 250/350 (I)                        | 4,461            | 413              | 26,946           | 2,617            |
| LS 430 (I)                            | 1,014            | 2,290            | 6,716            | 13,621           |
| SC 430 (I)                            | 531              | 752              | 3,087            | 4,092            |
| Total Lexus car (I)                   | 15,842           | 12,820           | 82,831           | 68,092           |
| GX 470 (I)                            | 1,787            | 2,633            | 11,759           | 16,233           |
| LX 470 (I)                            | 406              | 575              | 2,869            | 3,673            |
| RX 330/350/400h (D)                   | 7,683            | 6,445            | 34,511           | 34,032           |
| RX 330/350/400h (I)                   | 1,968            | 3,570            | 18,771           | 19,976           |
| Total RX 330/350/400h                 | 9,651            | 10,015           | 53,282           | 54,008           |
| Lexus truck (D)                       | 7,883            | 6,445            | 34,511           | 34,032           |
| Lexus truck (I)                       | 4,161            | 6,778            | 33,399           | 39,882           |
| Total Lexus truck                     | 11,844           | 13,223           | 67,910           | 73,914           |
| Total Lexus                           | 27,686           | 26,043           | 150,741          | 142,006          |
| xA (I)                                | 2,411            | 2,083            | 16,832           | 12,881           |
| xB (I)                                | 5,964            | 4,070            | 31,375           | 27,133           |
| xC (I)                                | 7,462            | 6,706            | 37,533           | 34,838           |
| Total Scion car (I)                   | 15,837           | 12,859           | 85,740           | 74,862           |
| Avalon                                | 6,508            | 5,134            | 45,036           | 42,961           |
| Camry (D)                             | 33,829           | 34,710           | 188,017          | 208,360          |
| Camry (I)                             | 7,598            | 3,007            | 30,500           | 8,247            |
| Total Camry                           | 41,427           | 37,717           | 218,517          | 216,607          |
| Celica (I)                            | —                | 318              | 9                | 2,686            |
| Corolla (D)***                        | 22,861           | 19,538           | 105,056          | 117,628          |
| Corolla (I)                           | 6,207            | 522              | 27,126           | 5,414            |
| Total Corolla                         | 29,068           | 20,048           | 132,182          | 123,042          |
| Echo (I)                              | 2                | 128              | 18               | 1,358            |
| MP2 Spyder (I)                        | —                | 69               | —                | 7103             |
| Matrix                                | 8,243            | 6,860            | 65,121           | 51,012           |
| Prius (I)                             | 9,696            | 9,622            | 48,156           | 53,308           |
| Yaris (I)                             | 6,888            | —                | 22,685           | —                |
| Toyota Division car (D)               | 71,541           | 70,230           | 403,230          | 419,961          |
| Toyota Division car (I)               | 30,391           | 13,666           | 128,494          | 71,696           |
| Total Toyota Division car             | 101,932          | 83,896           | 531,724          | 491,657          |
| 4Runner (I)                           | 8,647            | 8,308            | 54,866           | 52,077           |
| FJ Cruiser (I)                        | 6,366            | —                | 21,469           | —                |
| Highlander (I)                        | 10,436           | 13,029           | 61,357           | 70,412           |
| Land Cruiser (I)                      | 228              | 376              | 1,625            | 2,513            |
| RAV4 (I)                              | 13,204           | 6,489            | 75,015           | 35,949           |
| Sequoia                               | 2,484            | 4,008            | 16,898           | 24,169           |
| Sienna                                | 13,381           | 15,327           | 80,785           | 73,064           |
| Tacoma                                | 13,995           | 14,328           | 85,864           | 77,932           |
| Tundra                                | 8,822            | 10,212           | 57,458           | 64,429           |
| Toyota Division truck (D)             | 38,682           | 43,875           | 241,005          | 244,594          |
| Toyota Division truck (I)             | 38,891           | 28,202           | 214,332          | 180,951          |
| Total Toyota Division truck           | 77,573           | 72,077           | 455,337          | 405,545          |
| Total Toyota Division                 | 179,495          | 155,973          | 987,061          | 897,202          |
| Toyota Motor Sales U.S.A. domestic    | 117,906          | 120,550          | 678,746          | 698,587          |
| Toyota Motor Sales U.S.A. import      | 105,112          | 74,325           | 547,796          | 415,463          |
| Total Toyota Motor Sales U.S.A. car   | 133,611          | 109,575          | 700,295          | 634,611          |
| Total Toyota Motor Sales U.S.A. truck | 89,407           | 85,300           | 523,247          | 479,459          |
| <b>TOYOTA MOTOR SALES U.S.A.</b>      | <b>223,018</b>   | <b>194,875</b>   | <b>1,223,542</b> | <b>1,114,070</b> |
| A3 (I)                                | 665              | 564              | 4,567            | 1,300            |
| A4/S4 (I)                             | 3,882            | 3,881            | 22,113           | 21,683           |
| A6 (I)                                | 1,748            | 1,581            | 9,384            | 8,683            |
| A8/S8 (I)                             | 329              | 375              | 2,537            | 2,617            |
| allroad quattro (I)                   | —                | 506              | 3                | 1,780            |
| T1 (I)                                | 105              | 302              | 541              | 1,638            |
| Total Audi car (I)                    | 6,729            | 7,209            | 39,145           | 37,701           |
| Audi Q7 truck (I)                     | 1,310            | —                | 1,310            | —                |
| Total Audi                            | 8,039            | 7,209            | 40,455           | 37,701           |
| Bentley car (I)                       | 270              | 220              | 1,990            | 1,710            |
| Continental GT (I)                    | 1,373            | 1,235            | 10,259           | 6,770            |
| Jetta                                 | 8,600            | 9,127            | 53,325           | 41,557           |
| Jetta wagon (I)                       | —                | 287              | 20               | 3,318            |
| Total Jetta                           | 8,601            | 9,414            | 53,345           | 44,875           |
| New Beetle                            | 3,778            | 3,761            | 18,778           | 18,082           |
| Passat (I)                            | 4,794            | 2,820            | 27,022           | 17,890           |
| Phaeton (I)                           | 25               | 74               | 182              | 442              |
| Rabbit (I)                            | 831              | —                | 831              | —                |
| VW division car (D)                   | 12,376           | 12,888           | 72,103           | 59,589           |
| VW division car (I)                   | 7,024            | 4,476            | 38,314           | 28,420           |
| Total VW division car                 | 19,400           | 17,364           | 110,417          | 88,009           |
| VW division Touareg truck (I)         | 721              | 1,707            | 5,628            | 8,695            |
| Total VW division                     | 20,121           | 19,071           | 116,045          | 96,704           |
| VWoA domestic                         | 12,376           | 12,888           | 72,103           | 59,589           |
| VWoA import                           | 14,023           | 11,905           | 79,449           | 67,831           |
| Total VWoA car                        | 26,399           | 24,793           | 151,552          | 127,420          |
| Total VWoA truck                      | 2,031            | 1,707            | 6,938            | 8,695            |
| VWoA                                  | 28,430           | 26,500           | 158,490          | 136,115          |
| Domestic car                          | 523,841          | 519,681          | 2,974,647        | 2,874,728        |
| Import car                            | 224,688          | 207,675          | 1,181,744        | 1,141,793        |
| Total U.S. car                        | 748,529          | 727,356          | 4,156,391        | 4,016,521        |
| Domestic light truck                  | 641,301          | 849,207          | 3,598,502        | 4,004,105        |
| Import light truck                    | 111,007          | 101,183          | 620,421          | 556,519          |
| Total U.S. light truck                | 752,308          | 950,390          | 4,218,923        | 4,560,624        |
| Total Domestic light vehicle          | 1,155,142        | 1,158,142        | 6,373,149        | 6,373,833        |
| Total import light vehicle            | 335,695          | 308,858          | 1,802,165        | 1,698,312        |
| <b>TOTAL U.S. LIGHT VEHICLE</b>       | <b>1,500,837</b> | <b>1,677,746</b> | <b>8,375,314</b> | <b>8,577,145</b> |

\*\*\* Corolla and Matrix breakout is estimated Note: (D) = Produced in N.A.; (I) = Imported to U.S.  
Source: Automotive News Data Center