

Inventory — U.S. car and light-truck, on Jan. 1

Vehicles are domestic unless noted.

	Inventory units	Days supply Jan. 1 2012	Days supply Dec. 1 2011		Inventory units	Days supply Jan. 1 2012	Days supply Dec. 1 2011		Inventory units	Days supply Jan. 1 2012	Days supply Dec. 1 2011
BMW div. car (I)	23,800	39	47	Total Buick	46,700	84	106	Jaguar car (I)	4,000	95	94
BMW div. trk. (D/I) ..	2,300	6	10	CTS	18,500	92	122	Land Rover truck (I) ..	3,900	22	25
Total BMW division (D/I)	26,100	26	33	DTS	400	65	57	JAGUAR LAND ROVER N.A.*†	7,900	36	38
Total Mini (I)	5,700	27	27	STS	100	35	53	Mazda2 (I)	4,000	80	100
BMW†	31,800	26	32	Total Cadillac car	19,000	91	116	Mazda3 (I)	27,600	80	85
200	26,100	77	78	Escalade	2,900	41	77	Mazda6	6,800	60	34
300	15,600	82	102	Escalade ESV	1,900	46	84	MX-5 Miata (I)	1,500	119	111
Total Chrysler Div. car..	41,700	78	86	Escalade EXT	500	52	77	RX-8 (I)	100	83	95
Town & Country	24,300	68	92	SRX	11,500	42	80	Mazda car (D)	6,800	60	34
Total Chrysler Div. trk.	24,300	68	92	Total Cadillac trk.	16,800	43	79	Mazda trk. (I)	33,100	81	88
Total Chrysler Division	66,000	74	88	Total Cadillac	35,800	59	93	Total Mazda car	39,900	77	69
Avenger	9,300	41	39	Aveo (I)	100	113	83	CX-7 (I)	8,400	84	64
Caliber	10,200	195	169	Camaro	24,700	99	120	CX-9 (I)	8,200	53	69
Challenger	11,300	93	91	Caprice (I)	600	164	90	Mazda5 (I)	4,000	89	92
Charger	15,700	59	80	Corvette	5,300	138	143	Tribute	500	67	87
Viper	—	15	280	Cruze	42,000	68	88	Mazda trk. (D)	500	67	87
Total Dodge car	46,600	69	74	HHR	—	—	109	Total Mazda trk. (I)	20,500	68	72
Caravan	18,500	42	81	Impala	25,000	64	52	Total Mazda trk.	21,000	68	72
Durango	12,600	71	87	Malibu	49,400	102	109	MAZDA†	61,000	74	70
Journey	15,400	89	104	Sonic	13,000	61	62	Eclipse	800	178	185
Nitro	3,300	44	55	Volt	6,200	109	134	Eclipse Spyder	500	280	382
Total Dodge trk.	49,800	57	85	Chevrolet car (D)	165,600	81	88	Galant	3,200	146	89
Total Dodge	96,400	63	80	Chevrolet (D)	700	154	89	i (I)	100	36	344
Cargo van	900	144	68	Total Chevrolet car	166,300	81	88	Lancer (I)	5,100	90	117
Dakota	500	32	50	Avalanche	7,200	76	106	Mitsubishi car (D)	4,500	160	118
Ram	73,300	76	99	Captiva Sport	100	1	2	Mitsubishi car (I)	5,200	87	117
Total Ram trk.	74,700	76	97	Colorado	10,100	92	129	Total Mitsubishi car...	9,800	110	117
Total Dodge/Ram	171,100	68	87	Equinox	30,500	45	52	Endeavor	500	86	116
500	11,000	127	173	Express/G van	14,700	47	81	Outlander (I)	5,100	145	192
Total Fiat car	11,000	127	173	Silverado	122,800	69	102	Outlander Sport (I) ..	5,300	94	109
Compass	8,700	55	55	Suburban	6,600	30	42	Mitsubishi trk. (D)	500	86	116
Grand Cherokee	21,100	33	49	Tahoe	10,600	34	47	Mitsubishi trk. (I)	10,400	113	141
Liberty	11,700	51	46	Traverse	23,500	68	94	Total Mitsubishi trk. ..	10,900	112	139
Patriot	11,200	69	63	Total Chevrolet trk. ..	226,100	58	78	MITSUBISHI	20,700	111	129
Wrangler	25,400	60	67	Total Chevrolet (D) ..	391,700	66	82	Infiniti car (I)	15,200	54	64
Total Jeep trk.	78,100	48	55	Total Chevrolet (I) ..	700	154	89	Infiniti trk. (D/I)	5,800	46	58
Chrysler Group car	99,200	77	85	Total Chevrolet (I) ..	392,400	66	82	Total Infiniti (D/I)	21,000	52	62
Chrysler Group trk. ..	226,900	59	75	Acadia	19,500	72	92	Nissan Div. car (D/I) ..	107,600	56	59
CHRYSLER GROUP	326,100	64	78	Canyon	3,100	117	152	Nissan Div. trk. (D/I) ..	83,300	59	64
Mercedes-Benz car (I) ..	27,700	49	48	Savana/G van	5,200	55	188	Total Nissan Div.	190,900	57	61
Mercedes-Benz trk. (D/I)	21,900	49	48	Sierra	51,000	83	115	Nissan N.A. car (D/I) ..	122,800	56	60
DAIMLER AG†	49,600	49	48	Terrain	19,500	68	85	Nissan N.A. trk. (D/I) ..	89,100	58	64
Crown Victoria	4,400	150	128	Yukon	6,700	46	80	NISSAN N.A.†	211,900	57	61
Fiesta	17,200	126	85	Yukon XL	3,300	28	49	Porsche car (I)	2,900	77	62
Focus	48,900	92	93	Total GMC trk.	108,300	70	98	Porsche trk. (I)	800	25	15
Fusion	48,900	61	62	GM car (D)	218,000	84	93	PORSCHE†	3,600	54	39
Mustang	16,700	89	107	GM car (I)	700	154	89	Saab car (I)	2,000	227	173
Taurus	13,100	63	67	GM car	218,700	84	93	Saab trk.	200	181	159
Total Ford div. car	149,200	79	78	GM trk.	364,500	60	84	SAAB CARS N.A.†	2,200	221	172
E-series/Club Wagon ..	2,100	21	32	GENERAL MOTORST† ..	583,200	67	86	Subaru car (D)**	13,800	21	27
E-series van	17,800	46	81	RL (I)†	200	108	111	Subaru car (I)	8,000	14	18
Edge	30,300	68	79	TL	6,000	49	62	Subaru car (D/I)	21,800	18	23
Escape	40,200	42	50	TSX (I)†	6,000	46	72	Subaru truck (D)** ..	500	41	39
Expedition	11,500	74	101	Acura car (D)	6,000	49	62	SUBARU†	22,300	18	24
Explorer	20,300	40	43	Acura car (I)	6,200	47	73	Suzuki car (I)	4,800	67	96
F series	134,100	53	77	Total Acura car	12,200	48	68	Suzuki trk. (D/I)	1,400	58	63
Flex	8,600	103	101	MDX	4,000	24	30	SUZUKI†	6,200	65	85
Ranger	17,500	70	71	RDX	4,000	69	75	Lexus car (I)	11,800	26	39
Transit Connect (I) ..	5,400	37	63	ZDX	300	94	59	Lexus trk. (D/I)	6,800	14	23
Ford div. trk. (D)	282,400	52	68	Total Acura trk.	8,300	36	44	Total Lexus (D/I)	18,600	20	31
Ford div. trk. (I)	5,400	37	63	Total Acura	20,500	42	56	Toyota/Scion car (D/I)	131,400	41	46
Total Ford div. trk. ..	287,800	52	68	Accord	25,000	38	42	Toyota trk. (D/I)	85,800	35	43
Ford div. (D)	431,600	59	71	Civic (D/I)	49,000	64	53	Total Toyota/Scion (D/I)	217,300	38	45
Ford div. (I)	5,400	37	63	CrossTour	5,000	104	67	TOYOTA MOTOR SALEST	235,900	36	43
Total Ford division ..	437,000	59	71	CR-Z (I)	2,000	96	82	Audi car (I)	11,600	33	41
MKS	3,200	63	81	Fit (I)	6,000	32	53	Audi trk. (I)	1,700	14	14
Town Car	1,000	82	133	Insight (I)	2,000	78	67	Total Audi (I)	13,300	28	32
MKZ	10,900	121	132	Total Honda Div. car..	89,000	52	49	VW div. car (D/I)	72,700	69	72
Total Lincoln car	15,100	99	117	CR-V (D/I)	14,000	18	26	VW div. trk. (I)	14,300	95	101
MKT	1,700	80	123	Odyssey	14,000	33	41	Total VW division (D/I)	87,000	72	75
MKX	9,800	99	120	Pilot	6,000	14	21	VW GROUP OF AMERICA..	100,200	60	64
Navigator	2,400	64	107	Ridgeline	3,000	55	80	Total Volvo car (I)	7,000	57	50
Total Lincoln trk.	13,900	88	117	Total Honda Div. trk.	37,000	22	30	Total Volvo trk. (I)	3,000	40	28
Total Lincoln	29,000	93	117	Total Honda Div.	126,000	37	40	VOLVO CARS N.A.†* ..	10,000	51	42
Ford Motor Co. car	164,300	80	80	Am. Honda car	101,200	52	52	Total car	1,155,600	55	59
Ford Motor Co. trk. (D)	296,300	53	70	Am. Honda trk.	45,300	23	31	Total truck	1,234,900	50	63
Ford Motor Co. trk. (I)	5,400	37	63	AMERICAN HONDA* ..	146,500	38	41	TOTAL	2,390,500	52	61
Ford Motor Co. trk. ..	301,700	53	70	Hyundai div. car (D/I) ..	41,700	28	27	†Dealer stock and in-transits			
FORD MOTOR CO.	466,000	60	73	Hyundai div. trk. (D/I) ..	11,500	31	32	*Estimate			
LaCrosse	17,300	87	110	Total Hyundai div. (D/I)†	53,200	28	28	††Total car stock figure is actual, but the RL and TSX			
Lucerne	900	34	49	Kia car (I)	30,800	31	32	breakout is estimated.			
Regal	12,000	105	131	Kia trk. (D/I)	21,500	36	35	**Total stock figure is actual, but domestic car and			
Verano	3,200	331	475	Total Kia (D/I)*	52,300	33	33	truck stock figures are estimated.			
Total Buick car	33,400	96	112	Hyundai-Kia car (D/I) ..	72,500	29	29	Source: Automotive News Data Center and company sources			
Enclave	13,300	65	96	Hyundai-Kia trk. (D/I) ..	33,000	34	34				
Total Buick trk.	13,300	65	96	HYUNDAI-KIA	105,500	30	30				

Note: Numbers may not add due to rounding; (D) = produced in North America; (I) = imported to U.S.
based on the previous month's daily selling rateDays supply: Number of days needed to sell all vehicles in inventory,
based on the previous month's daily selling rate

Inventory: Unit count of vehicles on hand at dealerships, factory lots, ports of entry and in transit on a specific date

U.S. sales
per franchise, Dec.

Make	Car Dec. 2011	Truck Dec. 2011	Total Dec. 2011	Total Nov. 2011
Toyota/Scion	70	53	123	95
Lexus	53	56	109	85
Honda	44	45	89	72
Nissan	49	36	85	73
BMW	49	30	79	64
Mercedes-Benz	43	34	77	79
Hyundai	51	13	64	62
Ford	16	46	62	50
Kia	38	23	61	52
Infiniti	41	18	59	45
Mini	38	20	58	49
VW	49	7	56	49