

## U.S. light-vehicle sales by nameplate, January 2012

Vehicles are domestic unless noted.

|                                        | Jan.<br>2012 | Jan.<br>2011 |                            | Jan.<br>2012 | Jan.<br>2011 |                            | Jan.<br>2012 | Jan.<br>2011 |                                 | Jan.<br>2012 | Jan.<br>2011 |
|----------------------------------------|--------------|--------------|----------------------------|--------------|--------------|----------------------------|--------------|--------------|---------------------------------|--------------|--------------|
| ASTON MARTIN car (I)*                  | 68           | 67           | Buick (D)                  | 10,208       | 10,934       | Total Hyundai-Kia car      | 57,942       | 44,815       | CT (I)                          | 1,025        | -            |
| 1 series (I)                           | 422          | 501          | Buick (I)                  | -            | 2,335        | Total Hyundai-Kia truck    | 20,269       | 20,188       | ES (I)                          | 2,410        | 2,215        |
| 3 series (I)                           | 6,088        | 5,763        | Total Buick                | 10,208       | 13,269       | Hyundai-Kia (D)            | 46,343       | 35,451       | GS (I)                          | 93           | 323          |
| 5 series (I)                           | 4,019        | 4,312        | CTS                        | 3,019        | 4,362        | Hyundai-Kia (I)            | 31,868       | 29,552       | HS (I)                          | 152          | 286          |
| 6 series (I)                           | 326          | 83           | CTS                        | 89           | 1,365        | HYUNDAI-KIA                | 78,211       | 65,003       | IS (I)                          | 1,810        | 1,992        |
| 7 series (I)                           | 977          | 626          | STS                        | 359          | 359          | XF (I)                     | 455          | 331          | LS (I)                          | 4            | 4            |
| 24 (I)                                 | 104          | 112          | Total Cadillac car         | 3,134        | 6,086        | XJ (I)                     | 377          | 436          | LSR (I)                         | 573          | 734          |
| Total BMW division car (I)             | 11,826       | 11,435       | Escalade                   | 985          | 1,514        | XK (I)                     | 153          | 168          | SC (I)                          | 2            | 7            |
| X3                                     | 1,687        | 1,075        | Escalade EXT               | 531          | 592          | Total Jaguar car (I)       | 985          | 935          | Total Lexus car (I)             | 6,069        | 5,561        |
| XS                                     | 2,610        | 3,038        | Escalade ESV               | 108          | 153          | Evoque (I)                 | 680          | -            | GX (I)                          | 878          | 1,135        |
| X5                                     | 282          | 472          | SPX                        | 357          | 428          | LR2 (I)                    | 289          | 160          | LX (I)                          | 289          | 283          |
| Total BMW division truck               | 4,579        | 4,470        | Total Cadillac truck       | 5,790        | 6,495        | LR4 (I)                    | 492          | 505          | RX (D)                          | 3,601        | 3,881        |
| BMW division (D)                       | 4,579        | 4,470        | Total Cadillac             | 8,924        | 12,581       | Range Rover (I)            | 615          | 709          | RX (I)                          | 1,437        | 2,000        |
| BMW division (I)                       | 11,826       | 11,435       | Aveo (I)                   | 16           | 2,739        | Range Rover Sport (I)      | 1,129        | 838          | Total RX                        | 5,038        | 5,881        |
| Total BMW division                     | 16,405       | 15,905       | Caprice (I)                | 92           | -            | Total Land Rover truck (I) | 3,205        | 2,271        | Lexus truck (D)                 | 3,601        | 3,881        |
| Mini Cooper S car (I)                  | 2,075        | 2,065        | Cobalt                     | 1            | 406          | JAGUAR LAND ROVER N.A.     | 4,190        | 3,206        | Lexus truck (I)                 | 2,604        | 3,418        |
| Mini Countryman truck (I)              | 1,259        | 686          | Cobalt                     | 1            | 406          | LAMBORGHINI car (I)*       | 25           | 23           | Total Lexus truck               | 6,205        | 7,299        |
| Total Mini                             | 3,334        | 28           | Corvette                   | 15,049       | 13,631       | LOTUS car (I)*             | 20           | 19           | Lexus (D)                       | 3,601        | 3,881        |
| Rolls-Royce car (I)*                   | 30           | 28           | Cruze                      | 4            | 7,387        | MASERATI car (I)           | 154          | 114          | Lexus (I)                       | 8,673        | 8,979        |
| Total BMW Group truck                  | 5,838        | 5,156        | HRH                        | 16,009       | 15,188       | Mazda2 (I)                 | 3,030        | 479          | Total Lexus                     | 12,274       | 12,860       |
| BMW Group (D)                          | 4,579        | 4,470        | Impala                     | 14,676       | 14,102       | Mazda3 (I)                 | 9,200        | 5,015        | IO (I)                          | 374          | 1,351        |
| BMW Group (I)                          | 15,190       | 14,214       | Malibu                     | 5,712        | -            | Mazda6                     | 4,929        | 2,258        | IC (I)                          | 1,309        | 1,298        |
| BMW GROUP                              | 19,769       | 18,684       | Sonic                      | 603          | 321          | MX-5 Miata (I)             | 306          | 289          | XD (I)                          | 652          | 626          |
| 200                                    | 7,007        | 708          | Chevrolet car (D)          | 56,519       | 56,519       | RX-8 (I)                   | 18           | 66           | Total Scion car (I)             | 3,335        | 3,275        |
| 300                                    | 4,960        | 1,329        | Chevrolet car (I)          | 108          | 2,739        | Mazda car (D)              | 4,929        | 2,258        | Avon                            | 3,219        | 1,795        |
| PT Cruiser                             | -            | 342          | Total Chevrolet car        | 58,500       | 59,258       | Mazda car (I)              | 12,554       | 5,849        | Camry (D)                       | 28,277       | 17,892       |
| Sebring                                | -            | 694          | Avalanche                  | 1,617        | 1,397        | Total Mazda car            | 17,483       | 8,107        | Camry (I)                       | 18           | 253          |
| Total Chrysler Division car            | 11,967       | 3,153        | Caprica Sport              | 2,261        | -            | CX-7 (I)                   | 3,125        | 2,357        | Total Camry                     | 28,295       | 18,145       |
| Chrysler Division Town & Country truck | 5,637        | 6,552        | Colorado                   | 2,872        | 2,204        | CX-9 (I)                   | 2,087        | 2,054        | Corolla/Matrix (D)              | 15,610       | 16,433       |
| Total Chrysler Division                | 17,604       | 9,705        | Equinox                    | 13,662       | 12,847       | Mazda5 (I)                 | 1,166        | 1,547        | Corolla (I)                     | 2,378        | 4,148        |
| Avenger                                | 5,691        | 2,317        | Express/G van              | 4,532        | 5,274        | Tribute                    | 135          | 202          | Total Corolla/Matrix            | 17,988       | 20,581       |
| Caliber                                | 2,149        | 2,412        | Silverado                  | 26,850       | 28,172       | Mazda truck (D)            | 135          | 202          | Prius (I)                       | 11,555       | 10,635       |
| Challenger                             | 2,551        | 2,526        | Suburban                   | 2,935        | 2,343        | Total Mazda truck          | 6,513        | 6,160        | Venza                           | 2,460        | 2,387        |
| Charger                                | 5,537        | 2,062        | Tahoe                      | 3,995        | 5,281        | Mazda (I)                  | 5,064        | 2,460        | Yaris (I)                       | 3,010        | 1,839        |
| Viper                                  | 20           | 62           | TrailBlazer                | -            | 9            | Mazda (I)                  | 18,932       | 11,807       | Toyota Division car (D)         | 49,566       | 38,507       |
| Total Dodge car                        | 14,954       | 9,379        | Traverse                   | 6,640        | 8,605        | MAZDA                      | 23,996       | 14,267       | Toyota Division car (I)         | 16,961       | 16,875       |
| Grand Caravan                          | 8,094        | 7,813        | Total Chevrolet truck      | 65,364       | 66,131       | Eclipse                    | 74           | 102          | Total Toyota Division car       | 66,527       | 55,382       |
| Durango                                | 3,021        | 1,199        | Chevrolet (D)              | 123,756      | 122,550      | Eclipse Spyder             | 39           | 36           | 4Runner (I)                     | 2,919        | 3,823        |
| Journey                                | 3,225        | 3,920        | Chevrolet (I)              | 108          | 2,739        | Galect                     | 1,727        | 2,549        | FJ Cruiser (I)                  | 708          | 1,128        |
| Nitro                                  | 1,159        | 1,950        | Total Chevrolet            | 123,864      | 125,389      | i (I)                      | 36           | -            | Highlander (D)                  | 6,451        | 6,639        |
| Total Dodge truck                      | 16,500       | 14,935       | Acadia                     | 4,870        | 5,723        | i (I)                      | 36           | -            | Highlander (I)                  | 405          | 869          |
| Total Dodge                            | 31,454       | 24,314       | Canyon                     | 1,059        | 694          | Lancer (I)                 | 1,016        | 1,127        | Total Highlander                | 6,856        | 7,507        |
| Cargo van                              | 406          | -            | Envoy                      | -            | 1            | Mitsubishi car (D)         | 1,840        | 2,687        | Land Cruiser (I)                | 119          | 145          |
| Dakota                                 | 155          | 823          | Savana/G van               | 838          | 718          | Mitsubishi car (I)         | 1,052        | 1,127        | RAV4 (D)                        | 8,460        | 8,411        |
| Ram                                    | 17,909       | 12,197       | Sierra                     | 9,517        | 10,027       | Total Mitsubishi car       | 2,892        | 3,814        | RAV4 (I)                        | 1,359        | 2,785        |
| Total Ram truck                        | 18,470       | 13,820       | Terrain                    | 6,369        | 6,269        | Endeavor (I)               | 94           | 241          | Total RAV4                      | 9,819        | 11,196       |
| Total Dodge/Ram                        | 49,924       | 37,334       | Yukon                      | 2,022        | 2,076        | Outlander (I)              | 607          | 594          | Sequoia                         | 1,068        | 964          |
| Fiat 500 car                           | 1,911        | -            | Yukon XL                   | 1,011        | 1,450        | Outlander Sport (I)        | 1,118        | 1,065        | Sienna                          | 6,305        | 6,343        |
| Commander                              | -            | 96           | Total GMC truck            | 24,966       | 27,658       | Mitsubishi truck (D)       | 94           | 241          | Tacoma                          | 8,898        | 7,140        |
| Compass                                | 2,340        | 1,423        | Total General Motors car   | 68,718       | 74,266       | Mitsubishi truck (I)       | 1,725        | 1,659        | Tundra                          | 5,512        | 6,087        |
| Grand Cherokee                         | 10,683       | 7,612        | Total General Motors truck | 99,244       | 104,631      | Total Mitsubishi truck     | 1,819        | 1,900        | Toyota Division truck (D)       | 36,694       | 35,584       |
| Liberty                                | 6,825        | 4,052        | General Motors (D)         | 167,854      | 173,823      | Mitsubishi (I)             | 1,934        | 2,928        | Toyota Division truck (I)       | 5,510        | 8,755        |
| Patriot                                | 3,961        | 3,961        | General Motors (I)         | 167,962      | 178,897      | Mitsubishi (I)             | 2,777        | 2,786        | Total Toyota Division truck     | 42,204       | 44,339       |
| Wrangler                               | 7,896        | 6,444        | GENERAL MOTORS             | 167,962      | 178,897      | MITSUBISHI                 | 4,711        | 5,714        | Toyota Division (D)             | 86,260       | 74,091       |
| Total Jeep truck                       | 31,710       | 23,079       | RL (I)                     | 33           | 160          | G (I)                      | 3,816        | 4,324        | Toyota Division (I)             | 22,471       | 25,630       |
| Total Chrysler Group car               | 28,832       | 12,532       | TL                         | 2,283        | 1,592        | M (I)                      | 700          | 877          | Total Toyota Division           | 108,731      | 99,721       |
| Total Chrysler Group truck             | 72,317       | 57,856       | TSX (I)                    | 2,266        | 1,941        | Total Infiniti car (I)     | 4,516        | 5,201        | Total Toyota Motor Sales car    | 76,131       | 64,218       |
| CHRYSLER GROUP                         | 101,149      | 70,118       | Acura car (D)              | 2,283        | 1,592        | EX (I)                     | 318          | 482          | Total Toyota Motor Sales truck  | 48,409       | 51,638       |
| Maybach car (I)*                       | 4            | 5            | Acura car (I)              | 2,299        | 2,101        | FX (I)                     | 942          | 940          | Toyota Motor Sales (D)          | 89,851       | 77,972       |
| B class (I)                            | 7            | 2            | Total Acura car            | 4,582        | 3,693        | QX56 (D)                   | -            | 782          | Toyota Motor Sales (I)          | 34,679       | 37,884       |
| C class (I)                            | 6,525        | 4,172        | MDX                        | 2,861        | 3,127        | QX56 (I)                   | 1,020        | -            | TOYOTA MOTOR SALES              | 124,540      | 115,856      |
| CL (I)                                 | 582          | 107          | RDX                        | 884          | 993          | Total QX56                 | 1,020        | 782          | AS (I)                          | 585          | 715          |
| CLS (I)                                | 582          | 149          | ZDX                        | 54           | 148          | Infiniti truck (D)         | -            | 782          | A4/S4 (I)                       | 2,676        | 2,483        |
| E class (I)                            | 4,097        | 4,763        | Total Acura truck          | 3,799        | 4,268        | Infiniti truck (I)         | 2,280        | 1,422        | A5/S5 (I)                       | 878          | 1,054        |
| S class (I)                            | 785          | 800          | Acara (D)                  | 6,082        | 5,860        | Total Infiniti truck       | 2,280        | 2,204        | A6/S6 (I)                       | 1,130        | 594          |
| SLK (I)                                | 100          | 175          | Acara (I)                  | 2,299        | 2,101        | Infiniti (D)               | 2,280        | 2,204        | A7 (I)                          | 643          | -            |
| SLK (I)                                | 208          | 201          | Total Acura                | 8,381        | 7,961        | Infiniti (I)               | 6,796        | 6,623        | A8/S8 (I)                       | 324          | 450          |
| SLK (I)                                | 232          | 70           | Civic (D)                  | 13,669       | 13,669       | Total Infiniti             | 6,796        | 7,405        | R8 (I)                          | 79           | 79           |
| Total Mercedes-Benz car (I)            | 12,493       | 10,439       | Civic (I)                  | 21,116       | 13,981       | 370Z (I)                   | 417          | 567          | TT (I)                          | 182          | 97           |
| G class (I)                            | 95           | 100          | Total Civic                | 21,883       | 14,634       | Altima                     | 22,357       | 16,454       | Total Audi car (I)              | 6,497        | 5,472        |
| GL                                     | 1,610        | 1,518        | Crosstour                  | 921          | 1,556        | Cube (I)                   | 461          | 1,661        | Q5 (I)                          | 1,991        | 1,584        |
| GLK (I)                                | 1,976        | 1,625        | CR-Z (I)                   | 363          | 894          | GT-R (I)                   | 20           | 22           | Q7 (I)                          | 866          | 756          |
| M class                                | 4,002        | 2,484        | Fit (I)                    | 3,839        | 4,314        | Leaf (I)                   | 676          | 87           | Total Audi truck (I)            | 2,857        | 2,340        |
| R class                                | 130          | 232          | Insight (I)                | 492          | 1,554        | Maxima                     | 4,001        | 3,149        | Total Audi (I)                  | 9,354        | 7,812        |
| Sprinter                               | 874          | 875          | S2000 (I)                  | 492          | 1,554        | Sentra                     | 9,538        | 8,682        | CC (I)                          | 1,415        | 1,383        |
| Mercedes-Benz truck (D)                | 6,666        | 5,109        | Honda Division car (D)     | 35,696       | 28,993       | Versa                      | 9,418        | 8,682        | Eos (I)                         | 365          | 249          |
| Mercedes-Benz truck (I)                | 2,071        | 1,725        | Honda Division car (I)     | 5,461        | 7,416        | Nissan Division car (D)    | 42,842       | 37,823       | Jetta                           | 10,962       | 11,460       |
| Total Mercedes-Benz truck              | 8,737        | 6,834        | Honda Division truck (I)   | 41,157       | 36,409       | Nissan Division car (I)    | 1,574        | 2,337        | Beetle                          | 1,401        | 271          |
| Mercedes-Benz (D)                      | 6,666        | 5,109        | CR-V (D)                   | 13,036       | 12,278       | Armada                     | 1,402        | 1,125        | Passat (D)                      | 6,318        | -            |
| Mercedes-Benz (I)                      | 14,564       | 12,164       | CR-V (I)                   | 5,924        | 4,061        | Frontier                   | 3,782        | 2,796        | Passat (I)                      | 1,088        | 1,088        |
| Total Mercedes-Benz                    | 21,230       | 17,273       | Total CR-V                 | 18,960       | 16,339       | Juke (I)                   | 2,330        | 3,095        | Total Passat                    | 6,318        | 1,088        |
| Smart USA ForTwo car (I)               | 395          | 358          | Element                    | 3            | 980          | Murano (I)                 | 3,895        | 3,578        | Rabbit/Golf/GTI/R32 (I)         | 2,650        | 2,004        |
| Total Daimler AG car                   | 12,993       | 10,802       | Odyssey                    | 6,898        | 7,022        | NV                         | 756          | -            | VW division car (D)             | 18,681       | 11,731       |
| Total Daimler AG truck                 | 8,737        | 6,834        | Pilot                      | 6,365        | 6,703        | Pathfinder                 | 2,081        | 1,593        | VW division car (I)             | 4,430        | 3,744        |
| Daimler AG (D)                         | 6,666        | 5,109        | Ridgeline                  | 1,245        | 855          | Quest                      | 1,184        | 62           | Total VW division car           | 23,111       | 15,475       |
| Daimler AG (I)                         | 15,064       | 12,527       | Honda Division truck (D)   | 27,547       | 27,838       | Rogue (I)                  | 9,904        | 9,423        | Routan                          | 959          | 892          |
| DAIMLER AG                             | 21,730       | 17,636       | Honda Division truck (I)   | 5,924        | 4,061        | Titan                      | 1,306        | 1,431        | Tiguan (I)                      | 2,308        | 1,539        |
| FERRARI car (I)                        | 139          | 136          | Total Honda Division truck | 33,471       | 31,899       | Xterra                     | 1,461        | 1,179        | Touareg (I)                     | 831          | 495          |
| Crown Victoria                         | 840          | 9,923        | Honda Division (I)         | 11,385       | 11,477       | Nissan Division truck (D)  | 10,788       | 8,124        | VW division truck (D)           | 959          | 892          |
| Fiesta                                 | 14,493       | 4,270        | Total Honda Division       | 74,628       | 68,308       | Nissan Division truck (I)  | 17,313       | 16,158       | VW division truck (I)           | 3,139        | 2,834        |
| Focus                                  | 16,400       | 14,346       | Total American Honda car   | 45,739       | 40,102       | Total Nissan Division car  | 44,416       | 40,160       | Total VW division truck         | 4,098        | 2,926        |
| Fusion                                 | 13,614       | 3,736        | American Honda (D)         | 37,270       | 36,167       | Frontier                   | 3,782        | 2,796        | VW division (D)                 | 19,640       | 12,623       |
| Mustang                                | 3,736        | 3,165        | American Honda (I)         | 69,325       | 62,691       | Juke (I)                   | 2,330        | 3,095        | VW division (I)                 | 7,569        | 5,778        |
| Taurus                                 | 3,447        | 2,896        | AMERICAN HONDA MOTOR CO.   | 13,684       | 15,578       | Murano (I)                 | 3,895        | 3,578        | Total VW Group of America car   | 27,209       | 18,401       |
| Total Ford division car                | 39,342       | 37,614       | Accent (I)                 | 4,341        | 4,244        | Nissan N.A. car            | 48,932       | 45,361       | Total VW Group of America truck | 6,955        | 5,266        |
| E-series/Club Wagon                    | 762          | 1,840        | Azera (I)                  | 18           | 156          | Total Nissan N.A. truck    | 30,381       | 26,486       | VW Group of America (D)         | 19,640       | 12,623       |
| E-series van                           | 6,125        | 6,028        | Elantra                    | 10,900       | 9,659        | Nissan N.A. (D)            | 53,630       | 46,729       | VW Group of America (I)         | 17,041       | 13,672       |
| Edge                                   | 8,315        | 8,918        | Equus (I)                  | 292          | 254          | Nissan N.A. (I)            | 25,683       | 25,118       | VW GROUP OF AMERICA             | 36,681       | 26,295       |
| Escape                                 | 17,259       | 13,973       | Genesis (I)                | 2,291        | 1,783        | NISSAN N.A.                | 79,313       | 71,847       | 30 series (I)                   | 290          | 200          |
| Expedition                             | 2,350        | 2,611        | Sonata                     | 14,489       | 13,261       | Boxster (I)                | 46           | 186          | 40 series (I)                   | 48           | 314          |
| Explorer                               | 9,966        | 7,351        | Veloster (I)               | 1,693        | 1,693        | 911 Carrera/Carrera 4 (I)  | 681          | 436          | 50 series (I)                   | -            | 81           |
| F-series                               | 38,493       | 35,806       | Hyundai division car (D)   | 25,389       | 29,920       | Panamera (I)               | 703          | 604          | 60 series (I)                   | 1,415        | 1,042        |
| Flex                                   | 1,465        | 2,003        | Hyundai division car (I)   | 8,635        | 6,437        | Total Porsche car (I)      | 1,557        | 1,353        | 70 series (I)                   | 742          | 654          |
| Ranger                                 | 5,043        | 2,948        | Santa Fe                   | 4,818        | 4,415        | Porsche Cayenne truck (I)  | 993          | 1,047        | 80 series (I)                   | 211          | 261          |
| Transit Connect (I)                    | 2,154        | 2,072        | Tucson (I)                 | 3,116        | 2,863        | PORSCHE                    | 2,550        | 2,4          |                                 |              |              |