

Inventory — U.S. car and light-truck, on Feb. 1

Vehicles are domestic unless noted.

	Days supply	Days supply		Days supply	Days supply		
Inventory	Feb. 1 2012	Jan. 1 2012	Inventory	Feb. 1 2012	Jan. 1 2012		
BMW div. car (I)	24,600	50	39	Escalade EXT.....	500	111	52
BMW div. trk. (D/I)	2,700	14	6	SRX.....	12,200	70	42
Total BMW division (D/I) ..	27,300	40	26	Total Cadillac trk.	17,700	73	43
Total Mini (I)	4,900	35	27	Total Cadillac	37,200	100	59
BMW†*	32,200	39	26	Aveo (I).....	100	150	113
200.....	25,500	87	77	Camaro.....	28,500	120	99
300.....	16,400	80	82	Caprice (I).....	800	209	164
Total Chrysler Div. car	42,000	84	78	Corvette.....	5,500	210	138
Town & Country.....	25,400	108	68	Cruze.....	48,500	77	68
Total Chrysler Div. trk.	25,400	108	68	Impala.....	23,900	36	64
Total Chrysler Division	67,300	92	74	Malibu.....	54,500	89	102
Avenger.....	9,000	38	41	Sonic.....	14,100	59	61
Caliber.....	9,100	189	195	Volt.....	5,600	223	109
Challenger.....	11,900	112	93	Chevrolet car (D)	180,600	74	81
Charger.....	16,800	73	59	Chevrolet car (I)	900	200	154
Viper.....	—	—	15	Total Chevrolet car	181,500	74	81
Total Dodge car	46,800	75	69	Avalanche.....	6,800	101	76
Caravan.....	19,800	59	42	Captiva Sport.....	100	1	1
Durango.....	11,300	90	71	Colorado.....	10,400	87	92
Journey.....	16,200	92	89	Equinox.....	35,300	62	45
Nitro.....	2,100	44	44	Express/G van.....	14,300	76	47
Total Dodge trk.	49,300	72	57	Silverado.....	128,700	115	69
Total Dodge	96,200	73	63	Suburban.....	7,000	57	30
Cargo van.....	1,200	74	144	Tahoe.....	11,500	69	34
Dakota.....	300	51	32	Traverse.....	22,100	80	68
Ram.....	80,000	107	76	Total Chevrolet trk.	236,200	87	58
Total Ram trk.	81,500	106	76	Total Chevrolet (D)	416,800	81	66
Total Dodge/Ram	177,700	85	68	Total Chevrolet (I)	900	200	154
Fiat 500 car	10,500	132	127	Total Chevrolet	417,700	81	66
Compass.....	10,900	111	55	Acadia.....	20,000	99	72
Grand Cherokee.....	25,200	57	33	Canyon.....	2,900	66	117
Liberty.....	14,100	50	51	Savana/G van.....	5,800	166	55
Patriot.....	14,400	87	69	Sierra.....	53,100	134	83
Wrangler.....	28,500	87	60	Terrain.....	22,200	94	68
Total Jeep trk.	93,000	70	48	Yukon.....	6,700	80	46
Chrysler Group car	99,300	83	77	Yukon XL.....	4,000	95	28
Chrysler Group trk.	249,300	83	59	Total GMC trk.	114,700	110	70
CHRYSLER GROUP	348,500	83	64	GM car (D)	235,200	82	84
Mercedes-Benz car (I).....	22,700	44	49	GM car (I)	900	200	154
Mercedes-Benz trk. (D/I).....	15,800	43	49	GM car	236,100	82	84
DAIMLER AG†	38,500	44	49	GM trk.	383,500	93	60
Crown Victoria.....	3,800	142	150	GENERAL MOTORS†*	619,600	89	67
Fiesta.....	18,600	127	126	RL (I)†.....	100	73	108
Focus.....	50,100	84	92	TL.....	9,000	95	49
Fusion.....	47,400	84	61	TSX (I)†.....	5,900	62	44
Mustang.....	19,400	125	89	Acura car (D)	9,000	95	49
Taurus.....	15,700	109	63	Acura car (I)	6,000	63	45
Total Ford div. car	155,000	95	79	Total Acura car	15,000	79	47
E-series/Club Wagon.....	2,600	82	21	MDX.....	7,000	59	24
E-series van.....	17,800	71	46	RDX.....	3,000	81	69
Edge.....	33,900	98	68	Total Acura trk.	10,000	63	35
Escape.....	45,000	63	42	Total Acura	25,000	72	41
Expedition.....	10,900	111	74	Accord.....	41,000	72	38
Explorer.....	22,600	54	40	Civic (D).....	52,000	59	62
F series.....	142,800	89	53	Civic (I).....	4,000	125	75
Flex.....	10,100	165	103	Total Civic	56,000	61	63
Ranger.....	13,200	63	70	Crosstour.....	5,000	130	104
Transit Connect (I).....	5,500	61	37	CR-Z (I).....	1,000	66	48
Ford div. trk. (D)	298,900	80	52	Fit (I).....	6,000	38	32
Ford div. trk. (I)	5,500	61	37	Insight (I).....	2,000	98	78
Total Ford div. trk.	304,400	80	52	Honda Div. car (D)	98,000	66	52
Ford div. (D)	453,900	84	59	Honda Div. car (I)	13,000	57	46
Ford div. (I)	5,500	61	37	Total Honda Div. car	111,000	65	51
Total Ford division	459,400	84	59	CR-V (D).....	12,000	22	14
MKS.....	3,400	110	63	CR-V (I).....	6,000	24	29
Town Car.....	900	154	82	Total CR-V	18,000	23	18
MKZ.....	11,200	162	121	Odyssey.....	20,000	70	33
Total Lincoln car	15,500	146	99	Pilot.....	9,000	34	14
MKT.....	1,900	163	80	Ridgeline.....	4,000	77	55
MKX.....	10,400	151	99	Honda Div. trk. (D)	45,000	39	21
Navigator.....	2,400	89	64	Honda Div. trk. (I)	6,000	24	29
Total Lincoln trk.	14,700	137	88	Total Honda Div. trk.	51,000	37	22
Total Lincoln	30,200	142	93	Total Honda Div.	162,000	52	36
Ford Motor Co. car	170,500	98	80	Am. Honda car (I).....	107,000	68	52
Ford Motor Co. trk. (D)	313,600	82	53	Am. Honda car (I).....	19,000	59	46
Ford Motor Co. trk. (I)	5,500	61	37	Am. Honda car.....	126,000	66	51
Ford Motor Co. trk.	319,100	81	53	Am. Honda trk. (D).....	55,000	42	22
FORD MOTOR CO.	489,600	86	60	Am. Honda trk. (I).....	6,000	24	29
LaCrosse.....	16,500	99	87	Am. Honda trk.....	61,000	39	23
Lucerne.....	500	29	34	AMERICAN HONDA	187,000	54	37
Regal.....	12,300	159	105	Hyundai div. car (D/I).....	42,500	30	28
Verano.....	5,800	175	331	Hyundai div. trk. (D/I).....	10,400	29	31
Total Buick car	35,100	119	96	Total Hyundai div. (D/I)†	52,800	30	28
Buick Enclave trk.	14,900	114	65	Kia car (I).....	29,000	29	31
Total Buick	50,000	118	84	Kia trk. (D/I).....	20,500	42	36
CTS.....	19,000	151	92	Total Kia (D/I)*	49,500	33	33
DTs.....	400	108	65	Hyundai-Kia car (D/I).....	71,500	30	29
STS.....	100	92	35	Hyundai-Kia trk. (D/I).....	30,900	37	34
Total Cadillac car	19,500	149	91	HYUNDAI-KIA	102,300	31	30
Escalade.....	3,100	76	41	Jaguar car (I).....	4,100	100	95
Escalade ESV.....	1,900	86	46	Land Rover truck (I).....	4,100	31	22

Note: Numbers may not add due to rounding; (D) = produced in North America; (I) = imported to U.S.
based on the previous month's daily selling rate

Days supply: Number of days needed to sell all vehicles in inventory,
based on the previous month's daily selling rate

Inventory: Unit count of vehicles on hand at dealerships, factory lots, ports of entry and in transit on a specific date

U.S. sales
per franchise, Jan.

Make	Car Jan. 2012	Truck Jan. 2012	Total Jan. 2012	Total Jan. 2011
Toyota/Scion	57	34	91	123
Honda	40	32	72	89
Nissan	42	27	69	85
Mercedes-Benz	35	25	60	77
Hyundai	43	11	54	64
Lexus	26	27	53	109
BMW	35	14	49	79
VW	40	7	47	56
Ford	12	28	40	62
Chevrolet	18	20	38	49
Kia	21	16	37	61
Mazda	27	10	37	35
Subaru	24	12	36	59
Infiniti	24	10	34	46
Audi	21	13	34	58
Mini	17	14	31	48
Acura	17	14	31	48
Dodge/Ram	7	16	23	32
Land Rover	—	19	19	28
Fiat	15	—	15	18
Jeep	—	15	15	21
Volvo	8	6	14	16
GMC	—	13	13	23
Porsche	8	5	13	9
Mitsubishi	7	5	12	13
Chrysler	6	3	9	12
Cadillac	3	5	8	14
Jaguar	6	—	6	9
Smart	—	6	6	7
Suzuki	3	2	5	8
Buick	3	1	4	6
Ferrari	4	—	4	4
Lincoln	2	2	4	8
Bentley	3	—	3	8
Maserati	3	—	3	5
Aston Martin	2	—	2	2
Lamborghini	1	—	1	1
Rolls-Royce	1	—	1	1
Saab	—	—	—	1

Source: Automotive News Data Center

Stock by brand

Days supply on Feb. 1, 2012

Smallest

1. Hyundai†	30
2. Subaru†	31
3. Land Rover†*	31
4. Kia*	33
5. Porsche†	34

Largest

1. Lincoln	142
2. Fiat	132
3. Mitsubishi	119
4. Buick†*	118
5. GMC†*	110

†Dealer stock and in-transits
*Estimate
Source: Automotive News Data Center

Stock by maker

Days supply on Feb. 1, 2012

Smallest

1. Subaru†	31
2. Hyundai-Kia	31
3. Porsche†	34
4. BMW†*	39
5. Toyota Motor Sales†	42

Largest

1. Mitsubishi	119
2. Suzuki†	105
3. GM†*	89
4. Ford Motor Co.	86
5. Chrysler Group	83

†Dealer stock and in-transits
*Estimate
Source: Automotive News Data Center

Perspective

Total industry days supply on Feb. 1

2008	79
2009	118
2010	71
2011	70
2012	66

Source: Automotive News Data Center

Domestics vs. imports

Days supply on Feb. 1, 2012

	On Jan. 1	On Dec. 1
Detroit 3	86	64
European	50	48
Japanese	53	42
Korean	31	30
Total industry	66	52

Source: Automotive News Data Center